

Promoting international trade

Agribility – Bite-size learning modules.

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Overview

Agribility provides a large variety of topics in the form of bite-size modules. These module usually take around 30 minutes to complete. There is an assessment at the end of each module, based on the content learned. Successful students will receive a completion certificate.

More modules are being created all of the time, so the list of topics is constantly increasing.

This form of training is easy to access and can be done whenever and wherever is most suitable for the student. It is tablet friendly so can be completed on a phone, tablet or at an office desk.

How much does it cost?

Individual modules

Member rate: £50 GBP

Non-member rate: £70 GBP

Module format

The content of the modules covers all different areas of the trade. The modules start by explaining the learning outcomes, the content is then provided through a variety of forms, including a number of interactive elements. Each module ends with a conclusion followed by the short assessment. The assessment takes the form of multiple choice questions.

All the materials you will need are included within the module, including any contracts, rules and reference papers.

The Modules

Below are some of the bite-size modules. As these modules are constantly being created, you are encouraged to check the full selection available on the Gafta website.

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An Introduction to the Trade

This module is intended to introduce you to the mechanics of trading, and how those terms impact on performance of the contract. Although this module concentrates on FOB and CIF contracts, the general principles apply to any trade.

By the end of this module, the learner should be able to:

- Discuss the requirements to form a contract under English law
- Identify the clauses that should be incorporated into all contracts in the trade
- Describe the WHOLE process of trade, from negotiation to delivery and all in between

Futures and Hedging

This module will provide an understanding of how the futures market and hedging works. This module will explain why the futures market is used, and will provide an overview of the risks and benefits involved.

By the end of this module, the learner should be able to:

- Explain why the futures markets are used
- Identify the different markets used for different commodities
- Discuss how hedging works
- Identify when, why and how an unfixed price contract would be used

Enforcement

This module will provide an understanding of the steps to take in enforcement proceedings. One of the most valued attributes of arbitration across the world is the relative ease of enforcement of arbitral awards. This module will outline issues that should be considered by any arbitration user.

By the end of this module, the learner should be able to:

- Discuss the importance of thinking ahead to enforcement
- Explain enforcement in different jurisdictions
- Identify the forms in which security for enforcement may be sought
- Explain the requirement of a final and binding award
- Discuss enforcing an award in England & Wales and overseas
- Identify enforcement mechanisms
- Discuss the Gafta Defaulters rule

The Products

This module will explain the cycle of eight key crops: Barley, Corn, Rice, Wheat, Sorghum, Rye, Soybeans, and Sunflowerseeds. The discussion of each crop will be broken down into plant/harvest

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period, specifications and uses, production and consumption, and the markets. This will provide you with an overall picture of the cycle, geography, and uses of eight commonly traded commodities.

By the end of this module, the learner should be able to:

- Distinguish the harvesting cycle of eight key crops
- Discuss how the market can be affected by the commodities
- Explain supply, demand, and uses of the commodities
- Explain the geography of the different crops

Catastrophe

This module deals with Catastrophic Events. The types of issues covered are collisions, piracy, and other marine accidents such as grounding, engine breakdowns, fire, gas leaks and explosions. The module looks at how to work out what your steps should be and how such events are dealt with in practice and legally.

By the end of this module, the learner should be able to:

- Evaluate who is responsible for what in case of an emergency event
- Determine the clear steps that should be taken in event of an emergency
- Explain the effects the event may have on the contract
- Discuss the effects of non-compliance

Appropriation and Default

This module will provide you with an understanding of how the default date is determined. We will discuss what factors may affect the default date, and we will explain just how the C&F and CIF appropriation and default clauses work together.

By the end of this module, the learner should be able to:

- Explain the need to ascertain the goods for bulk commodities
- Discuss the contents of the Notice of Appropriation.
- Understand the Gafta Appropriation clause and its relationship with the Gafta Default clause in CIF contracts.
- Understand how damages are calculated.

Storage

This learning module deals with storage agreements and different types of storage. We will cover the all-important receipt for the stored goods that the warehouse keeper provides. We will look at typical warehouse contract terms, and different types of warehouses including bonded warehouses and floating storage. We will also review insurance issues, title to goods in store, and used payment terms.

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This module also looks at different types of storage facilities.

By the end of this module, the learner should be able to:

- Understand the importance of the warehouse receipt and its uses
- Identify the common terms used in storage agreements
- To be able to discuss the obligations under storage agreements
- To know who has the title to the goods and when
- Understand the uses and benefits of different storage facilities

Common Difficulties with Shipping Documents

This module will provide an understanding of the most common issues related to shipping documents, including the Bill of Lading, delivery orders and inspection certificates. This module outlines how to overcome the most common difficulties with these documents.

By the end of this module, the learner should be able to:

- Discuss the importance of each of the key documents
- Explain how small errors in documents may amount to major difficulties
- Identify ways of minimising problems associated with errors in documents
- Explain how difficulties can be overcome

Fumigation

This module deals primarily with the in-transit fumigation of bulk or bagged cargoes of combinable crops in vessels. We consider the various fumigation options including methods, procedures, efficacy and safety, and standards and guidelines that are relevant to fumigation of combinable crops and the relevance to marine fumigation in particular.

By the end of this module, the learner should be able to:

- Discuss the importance of fumigation
- Identify different fumigants
- Explain the role and duties of the fumigator
- Discuss the processes of fumigation
- Distinguish the advantages and disadvantages of various fumigation methods

Laytime

This module will explain what laytime is, exceptions to laytime, and demurrage and despatch under English law.

By the end of this module, the learner should be able to:

- Explain what an 'arrived' ship is

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- Discuss demurrage and dispatch
- Identify the common terms used
- Explain how demurrage/dispatch is calculated

Frequently Asked Questions (FAQs)

How does the registration process work?

Student registration takes place on www.gafta.com/agribility.

How do I access the learning materials?

Once your registration is confirmed, you will be sent a confirmation with a link to the Agribility platform. You will be given a username and password which you must keep safe.

What do I have to do to pass?

There is a multiple choice question assignment at the end of the module. You need to achieve 80% to pass. You will have 3 chances to pass.

What if I have an idea or request for a module topic?

Please email emmaeels@gafta.com with any module content suggestions.

How long is each module?

Each module take approximately 30 minutes.

Can I take more than one module at a time?

Yes, you can purchase as many modules as you like.

What language is the course in?

The Agribility modules are only available in English.

Can I access the materials on my phone?

Yes, but currently the platform will not work without a wifi connection or mobile data enabled.

How long will I have access to the module?

You will be able to log into your module for 12 weeks from the date you receive your login details.

Disclaimer

All materials provided by Gafta are for the exclusive use of registered students studying this programme and for no other purpose. Gafta makes no representations or warranties as to the accuracy of the contents (including, but not limited to, any factual, legal or other information contained or opinions expressed therein) and excludes all liability whatsoever, and howsoever, arising from the preparation, contents and distribution of the course materials.



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Terms and Conditions

1. Registration & access

- a. Access to your modules will be given once full payment has been received.
- b. Once registered, students will receive their own unique login details. By registering, students agree not to share these details with any other person. Any student suspected of sharing their module access will have their access suspended and may be prevented from continuing with the module. No refunds will be issued in this case.
- c. Access to the module is granted for 12 weeks.

2. Refunds

- a. Refunds are only issued if a cancellation request is received in writing and the student has not logged into the learning platform.

3. Late fees and failures

- a. If a student fails an assessment, they will need to repurchase the module to re-take the assessment and receive the certificate.